



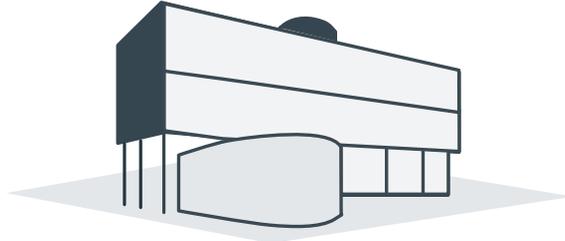
NIJBURG INDUSTRY GROUP



Nijburg Industry Group
Good climate, better performance

Sales Division

Residential construction:
renovation, new & high-rise, private

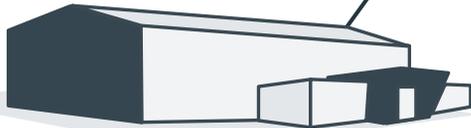


**Residential,
commercial, industrial**
Renovation, new construction,
transformation, hospitality,
retail, education, healthcare,
offices, distribution centers
and data centers.



Production Division

Residential construction: renovation,
new & high construction, private



Installation Division

Assembly and maintenance



Family business with more than 50 years of experience in air and climate technology

The Nijburg Industry Group is a Dutch family business with its own production facility, specialized in producing, supplying and installing total solutions for a healthy and comfortable indoor climate.

This is what we do for parties from the entire construction chain, from the client and consultant to installer and building management, both national and internationally.

The Nijburg Industry Group operates through three divisions: Sales, Installation and Production. Each division has their own specialism, by working together we make optimal use of the available knowledge and expertise within our company.



About us
nijburg.nl

Our mission

To enhance the indoor climate of residential, commercial and industrial buildings, while maintaining comfort and environmental considerations.

We believe that an optimal indoor climate boosts performance and improves the well-being of building users.

Nijburg Industry Group



1968
established



7
companies



250 employees



> 250 (inter)national
projects per year



60 million
in revenue

Strategic pillars

Innovation

We focus on developing and implementing new ideas, processes, products or services to meet the ever changing market. Innovation can take different forms, e.g. improved business processes or new product development.

Digital transformation

The world is changing quickly. Therefore, digital transformation plays an important role in our business strategy. We deploy the use and integration of digital technologies to improve processes and increase efficiency.

Internationalization

We are committed to implement strategies and actions that will enhance our presence and influence in international markets. This means adapting our marketing approach and product range to local wants and needs.

Sustainability and Circularity

Within our group, we minimize our waste and maximize the reuse of materials. Our goal is to reduce our environmental impact and promote responsible and efficient use of resources.

Safety and Quality

We are committed to upholding safety standards and delivering high-quality products and services. By doing so, we enhance customer satisfaction, strengthen our market position, reduce risks, and build trust with both employees and customers.

People and Development

Our most important assets are our people. By encouraging lifelong learning, we prioritize their well-being, growth, and development.



Sales Division

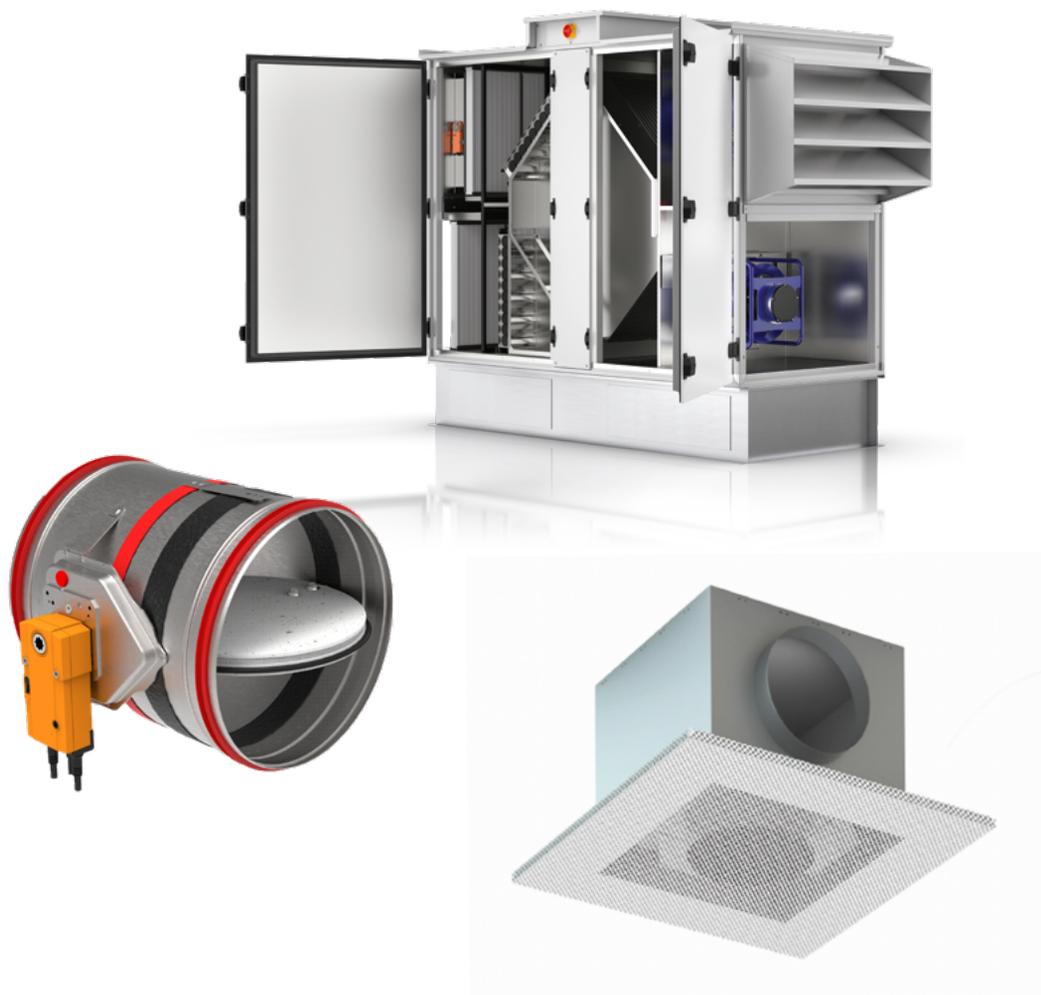
Total solutions for a healthy indoor climate

The Sales Division of the Nijburg Industry Group consists of the companies Solid Air Climate Solutions, Solid Air International and Velu Klimatechnische Groothandel.

These companies offer a complete range of air technology components for residential, commercial, and industrial buildings, as well as the installation market. By providing clear service, fast delivery, and excellent after-sales service, we have become a highly valued partner in the construction industry.

Product assortment

- Air diffusers
- Fire dampers
- Volume units
- Chilled beams
- Duct heaters/coolers
- Acoustics
- Weather louvres/penthouse louvres
- Air handling units
- Climate Ceilings
- Round ducts
- Rectangular ducts
- Residential systems
- Mounting material
- Prefab
- Insulated ducts and accessories



Sales Division
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Solid Air Climate Solutions

Solid Air Climate Solutions is one of the Netherlands' leading pioneers in manufacturing advanced and sustainable indoor climate solutions.

Our products have been successfully used in utilities, industry, residential construction, retail, education and healthcare, since 1986. We are a reliable partner for advisors and installers, and a trusted consultant for architects. Our R&D department leads the market in indoor climate solutions by developing new products and continuously improving existing products to meet

evolving demands, solidifying Solid Air's position as a specialist in indoor climate solutions in The Netherlands.

Solid Air International

Apart from the Netherlands we provide our products and services e.g. in the United Kingdom, France and Germany.

Through distributors, we are expanding our activities into additional European countries.

Important target groups are utility, industry, housing, retail, education, healthcare and data centres.



Velu Klimaattechnische Groothandel

Velu Klimaattechnische Groothandel (climate technology wholesaler) is the leading wholesaler for innovative solutions in the Netherlands.

We meet the high standards required for an optimal indoor climate in both residential and commercial buildings.

Velu products have been successfully used in new construction, renovation and transformation projects, since 1988.

As a full-service provider, we support our customers by providing complete systems along with expert technical advice from our engineering department.

Velu partners with several trusted suppliers, including Zehnder and Renson. We distinguish ourselves in the market with our exceptional logistics service, which features fast delivery times and efficient order fulfillment.

Digital services

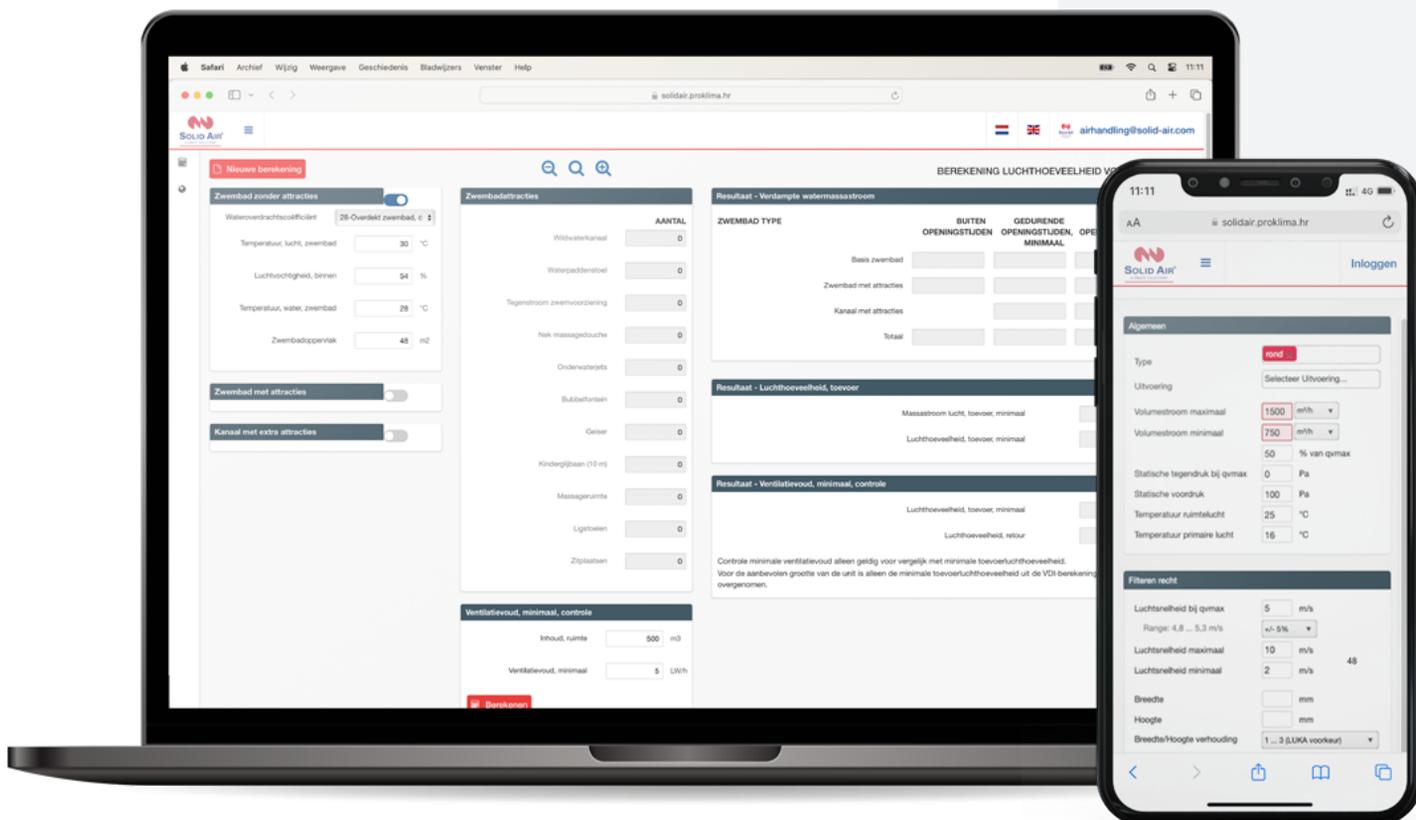
Providing our customers with the best solutions does not stop with our products. We also offer various services to assist in selecting the optimal solution for a healthy and comfortable indoor climate. This includes our SA-Select online selection tool, our quick selection for air handling units, our webshop and the option to order digitally via EDI/ICM.

On our websites we offer technical documentations, specification texts, and technical manuals on the product pages.

Our BIM/Revit models are available in our up-to-date BIM library, which can be accessed on our website anytime.

Our online tools:

- Webshop (NL)
- SA-Select selection tool
- Quick selection tool air handling units
- Online BIM library
- STABU specification texts
- Digital ordering option (EDI/ICM)



Installation Division

Specialists in air technology

The Installation Division of the Nijburg Industry Group consists of the companies Nijburg Klimatechniek, Hanze Luchttechniek and Solid Air Climate Ceilings.

The companies in our Installation Division specialize in engineering, project planning, supervision, installation and fine-tuning of complete air duct systems and climate ceilings for application in commercial, industrial projects, and retail and data centers.

This applies to both new construction and renovation projects. Due to the expertise of our colleagues and the high quality of our work, we have grown into an internationally operating organization.

In order to safeguard processes and to be able to guarantee the desired quality, we are a member of Luka (the Dutch Association of Duct Manufacturers), certified according to ISO-9001 and we have the VCA** and Safety Culture Ladder certificate.

Nijburg Klimatechniek

Nijburg Klimatechniek (Climate Technology) is one of the few air technology companies with all key disciplines in-house, including engineering, production, and assembly. With over 50 years of experience and expertise, our skilled project leaders are eager to manage your entire project from start to finish.

Nijburg Klimatechniek operates across Europe, serving various developers and installation companies. Our projects range from small residential developments to large-scale, complex projects that often integrate multiple functions within buildings or data centers. Nijburg Klimatechniek is at the forefront of data exchange with customers, utilizing AutoCAD and Revit.





BIM/Revit
nijburg.nl

Solid Air Climate Ceilings

Solid Air Climate Ceilings specializes in larger renovation and new construction projects within the Dutch market. With our extensive knowledge and expertise in climate ceilings, we provide tailored solutions for even the most complex challenges. We offer stucco climate ceilings, metal climate ceilings, and (hybrid) climate ceiling islands. The design possibilities for climate ceilings are virtually limitless. By incorporating unique, personalized fittings and countless variations, we create custom designs and compositions without compromising on comfort.

Hanze Luchttechniek

Hanze Luchttechniek (Air Technology) is a leading and professional company specialized in the supply and installation of air ducts and accessories for small to medium-sized projects in the Netherlands. Since 1970, the range of services have been successfully applied in sectors such as utilities, healthcare, government, industry, and sports. With well-trained employees, expertise, and experience, Hanze Luchttechniek provides suitable solutions for every indoor air quality issue.



Focus on:

Our own BIM library

Our BIM Expert models, developed by our own BIM specialists, provide a solution directly in standard Revit. This enables consultants, engineers, and modellers to use them without needing any additional apps or separate software. We offer an extensive BIM library along with cutting-edge calculation and simulation software.

PREFAB | Work smarter

Smart production, especially in manufacturing and assembly, is where the focus is increasingly shifting. Providing a good overview of processes and particularly encouraging employees on the work floor to come up with ideas and solutions ensures that we can work smarter.

Work safety

Within our organization, we place a great focus on the safety of our employees and processes. We are proud that both Nijburg Klimatechniek and Solid Air Climate Ceilings have achieved the Safety Culture Ladder Step 3.

Quality & cleanliness

To prevent the presence of dust, grease and oil residues and plasma deposits in air ducts, the air ducts of Nijburg Klimatechniek are thoroughly cleaned, foiled and taped. This means we meet one of the three cleanliness classes (LR-L, LR-M, LR-H) established in Luka's cleanliness classification.



Production Division

Modern & sustainable machinery

Our own production facility, Nijburg Products, is located in Sappemeer. Nijburg Products is the heart of the Nijburg Industry Group.

With over 100 employees, six production halls, and a logistics centre covering approximately 22,500 m², Nijburg Products is the largest company within the Nijburg Industry Group. By producing and/or assembling quality products efficiently, flexibly, and using LEAN principles, Nijburg Products is able to meet the needs of the other companies in the group. Besides manufacturing air ducts and air technology components, Nijburg Products also ensures that all our customers receive their orders directly from the factory. Whether it involves standard products, custom solutions, or special orders, we guarantee both volume and flexibility in our service.

Lean Management

In the Production Division, we use the 6S method, an extension of the original 5S with the added 'S' for safety. This approach helps us ensure smooth and safe work processes through six key focus areas:

- Sorting
- Arranging
- Cleaning
- Standardizing
- Systemizing
- Safety.



Production Division
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Certification





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and our YouTube channel